



## Trade Angle Strategies, LLC

### *TAS Discretionary Trading Philosophy*

*Thank you for investing your time to thoughtfully review the content in this overview of our **TAS Discretionary Trading Philosophy**.*

*As traders ourselves, we have a passion for the markets. We look forward to working with you and getting to know you as we jointly apply our mutual experience and trading assets to the dynamics of the marketplace.*

*Best wishes to you in all of your trading endeavors.*

*The Trade Angle Strategies Team*

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YPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS. UNLIKE AN ACTUAL PERFORMANCE RECORD, SIMULATED RESULTS DO NOT REPRESENT ACTUAL TRADING. ALSO, SINCE THE TRADES HAVE NOT ACTUALLY BEEN EXECUTED, THE RESULTS MAY HAVE UNDER OR OVER COMPENSATED FOR THE IMPACT OF CERTAIN MARKET FACTORS SUCH AS LACK OF LIQUIDITY. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SIGNIFICANT DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM. ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THEY ARE PREPARED WITH THE BENEFIT OF HIND SIGHT. ALSO, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK. NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM IN SPITE OF THE TRADING LOSSES ARE MATERIAL POINTS WHICH CAN ADVERSELY AFFECT THE ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS IN GENERAL OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS, ALL OF WHICH CAN ADVERSELY AFFECT TRADING RESULTS. THIS IDOCUMENT IS AN OVERVIEW FOR SOME OF THE OPPORTUNITIES WE ARE WORKING ON AT TRADE ANGLE STRATEGIES, LLC, AND IS NOT A CONTRACT NOR AN OFFER FOR EMPLOYMENT, PARTNERSHIP OR JOING VENTURE.

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## TAS Discretionary Trading Philosophy

- **Capital preservation is job #1 for all traders.** You must develop a written plan for managing your money. This plan must include rules on how you will manage risk vs. reward as well as provide you a plan to have make your trading capital last while you are learning.
- At **TAS** we are traders at heart and trainers by choice. We believe that a live, responsive, supportive, and interactive environment—moderated by actual traders—is the best environment to learn in. Albert Einstein once said, *“Example isn’t another way to teach. It’s the only way.”* When it comes to the markets, we couldn’t agree more.
- We believe that earning follows learning—not the other way around. Although each of us trades to make money to help us realize our financial goals, we are realistic about the inherent risk in the marketplace and work hard not to get too far ahead of ourselves. We pride ourselves in having developed a methodical approach to trading that allows us to be consistent.
- We believe that with respect to trading, no one should dictate what you do nor when you do it. You must evaluate everything about your trading based upon your own written trading plan—never on someone else’s. Remember, as a discretionary trader, when you are trading, you will be trading your own money—not theirs. Therefore, although we will work very hard to teach you what we know, only you can make the final decision whether or not to make a trade. Let us help you to trade your game—not someone else’s.
- We believe that price and pattern analysis alone—without concurrent volume and volatility analysis—misses the whole picture in trading. Price is the messenger, not the message.
- Every trade or trade setup has an underlying context: a particular time frame that is being displayed on a chart. Using our unique and proprietary indicators in multiple time frames gives us the edge we need.
- Charts have memory: The price levels where professional traders have traded before are likely to be levels of interest again. Our approach to trading, coupled with our world-class indicators, reveal the “footprints” of professional traders. We trade with the institutional flow of money at their levels rather than pay a higher price premium after their hand is revealed to all.
- We believe that there is no single “best” answer to understanding the markets. However, we have developed proprietary indicators to model an institutional style of trading we feel reveals the best and most accurate information about the markets—in real time. And we are constantly adapting our trading tool arsenal to reflect ongoing changes in the marketplace.



## TAS Discretionary Trading Philosophy, Con't.

- Our own experience as traders tells us that it takes years to become competent, consistent, and self-sufficient as a trader. In fact, most traders we work with will tell you that it took them between five and seven years to really get to the top of their game. Now, that doesn't mean that you cannot make money in the interim. Far from it. But true trading professionals do not kid themselves about their undertaking. Our goal is to help you dramatically shorten the learning curve by providing the best trading tools and trader education available. We can help you see what's in the charts more clearly, accurately and timely. We can help you see what's really there.
- Proficiency in trading is a journey—not a destination. And complacency is the enemy of proficiency. Anyone who has traded the markets for years will tell you, “Just when I thought I had it all figured out, the markets went and changed on me.” We believe that all traders must accept that lifelong learning and ongoing study of your trading craft is mandatory and part of the business of trading. We are like professional athletes and must continue to train to be the best we can be. We are all works in progress.
- We believe that in the trading arena, there are no get-rich-quick schemes. If you are looking for a few get-rich-quick ideas, we are likely not the right company for you. On the other hand, if you are realistic about the difficulty of your undertaking, then we can help. The application of any new skill requires time, dedication and consistent effort. Legendary CBOT trader Peter Steidlmayer says, “Education provides a foundation and method for learning, but knowledge comes through experience.” We reiterate that our goal is to teach a discretionary style of trading that you can add and apply to what you are already doing. Our world-class trading tools supplement the training.
- We acknowledge that no two traders are identical in their approach to the markets. Therefore, we teach multi-dimensional styles of discretionary and systematic trading between our futures room and equities room and use multiple time frame analysis to allow traders of all disciplines to participate. Please see the resources section at the end of this document to learn how you can participate in our educational venues.
- According to the TAS Approach to Trading™, our goal is to objectively enter and manage trades according to market structure—not just price. Market structure is revealed when we can see where volume is accumulating or not accumulating at various prices.



## **TAS Discretionary Trading Philosophy, Con't.**

We look forward to working with you and your unique attributes. We will treat you as a unique individual with unique qualities and work our hardest to help you capitalize on them. We applaud your efforts to learn and grow as a trader and we welcome and value your contributions to the worldwide community of dedicated traders.

Happy Trading!

The Trade Angle Team