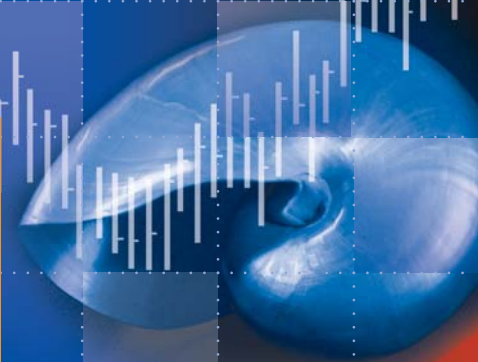
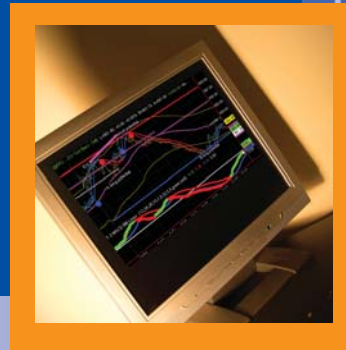


**NEXGEN**  
SOFTWARE SERVICES

# TOMORROW'S TRADING TECHNOLOGY

100% automated Fibonacci support and resistance levels that you can count on every single trading day in an instant.

**T-3 Fibs**  
*ProTrader*



NEXGEN SOFTWARE SERVICES  
John Novak Webinar Notes  
January 15, 2009

What my goal is for this webinar is to accomplish 3 things:

1. How to differentiate between the several types of trend trades that you can take and when you can take them.
2. How to differentiate between two types of Fib Momentum trades and when you should be taking one, both or none.
3. How to spend time marking up your charts historically for maximum benefit during your demo and early learning curve.

Let's start with Trend Trades and discuss the different nuances in the Macd BB lines that you will see when confronted with a trend trade and how each of those is going to effect the setup and when and where you get in.

1. The Macd BB Trend is with you, sometimes referred to as the Bollinger Band Trend Trade.
2. The Macd BB lines trend has changed against your initial position but is very far above or below the zero line.
3. The Macd BB lines have changed trend and are making an aggressive move towards the mid band.

First we will look at the trend trade that is with the Macd BB Trend. This trade provides a significant advantage to a trader when the trade is taken at the area.

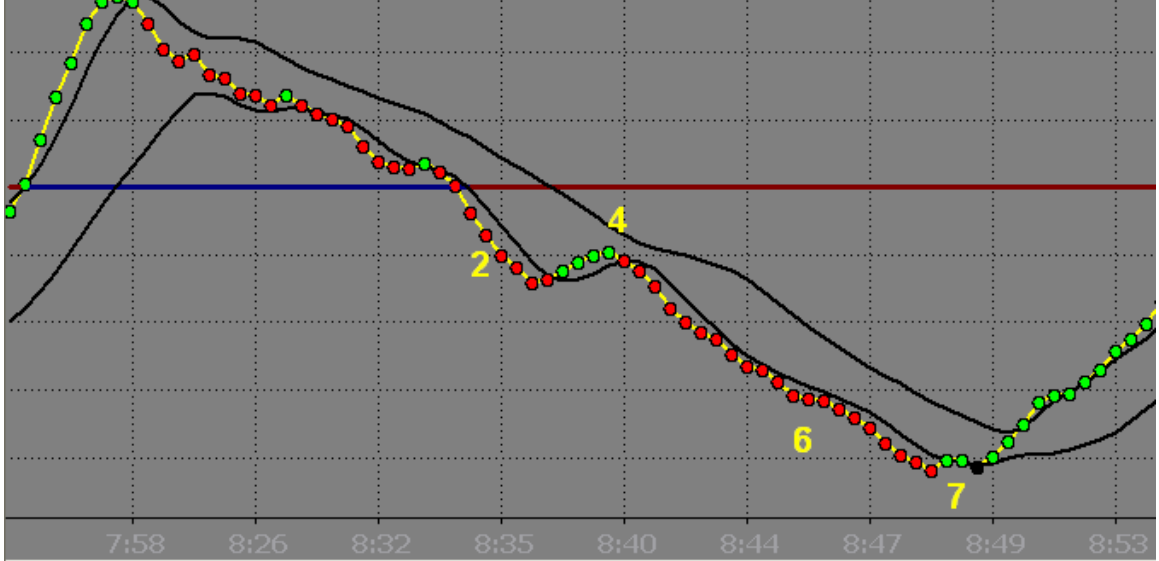
First we will go through a mental progression of what we are looking at and what we see and what we anticipate out of each component of this trade. I have labeled the chart accordingly.

@ES - 576 Tick Bars CME L=820.00 -19.75 -2.35% B=820.00 A=820.25 O=839.50

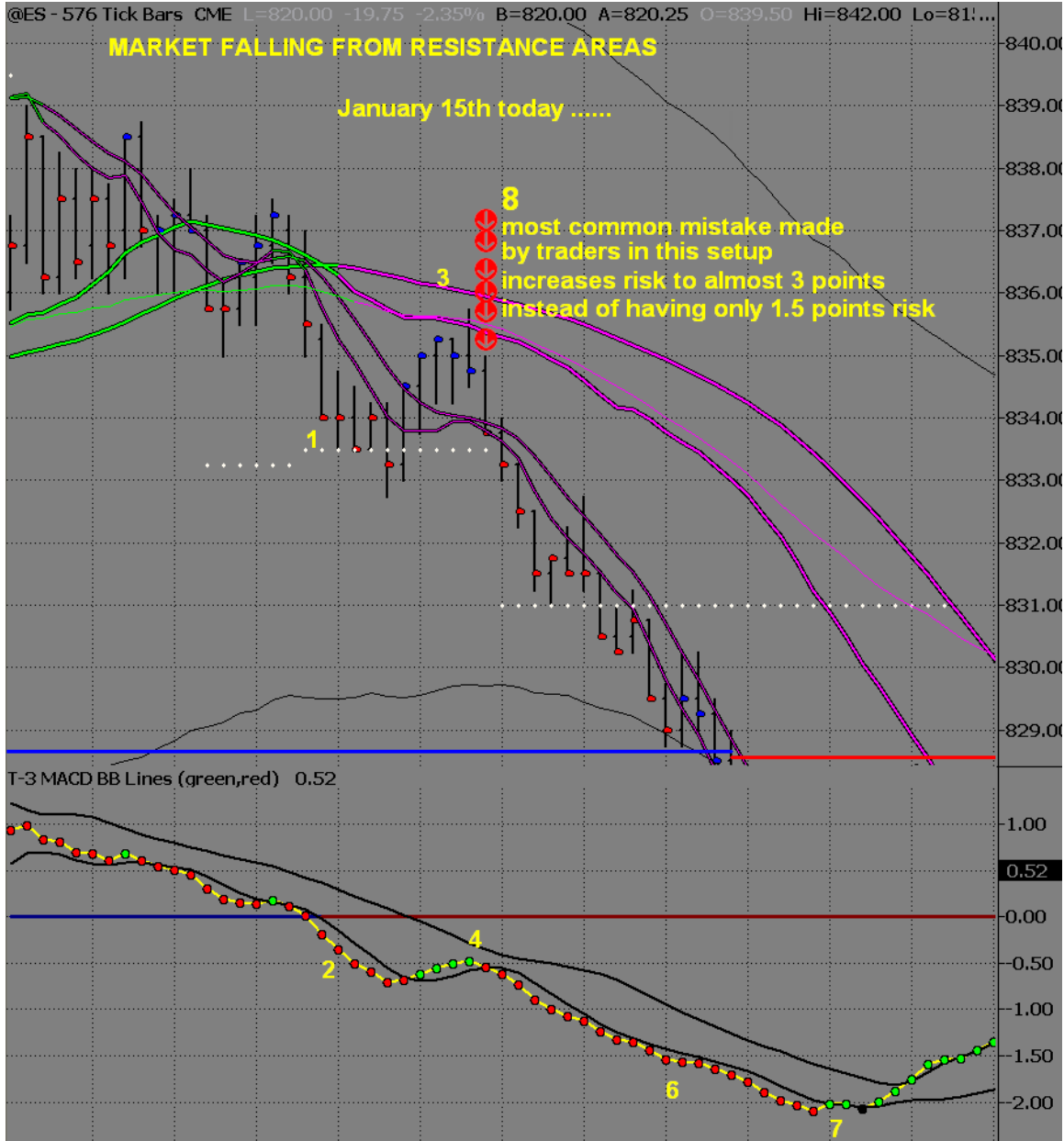
### MARKET FALLING FROM RESISTANCE AREAS January 15th today .....



T-3 MACD BB Lines (green,red) 0.52



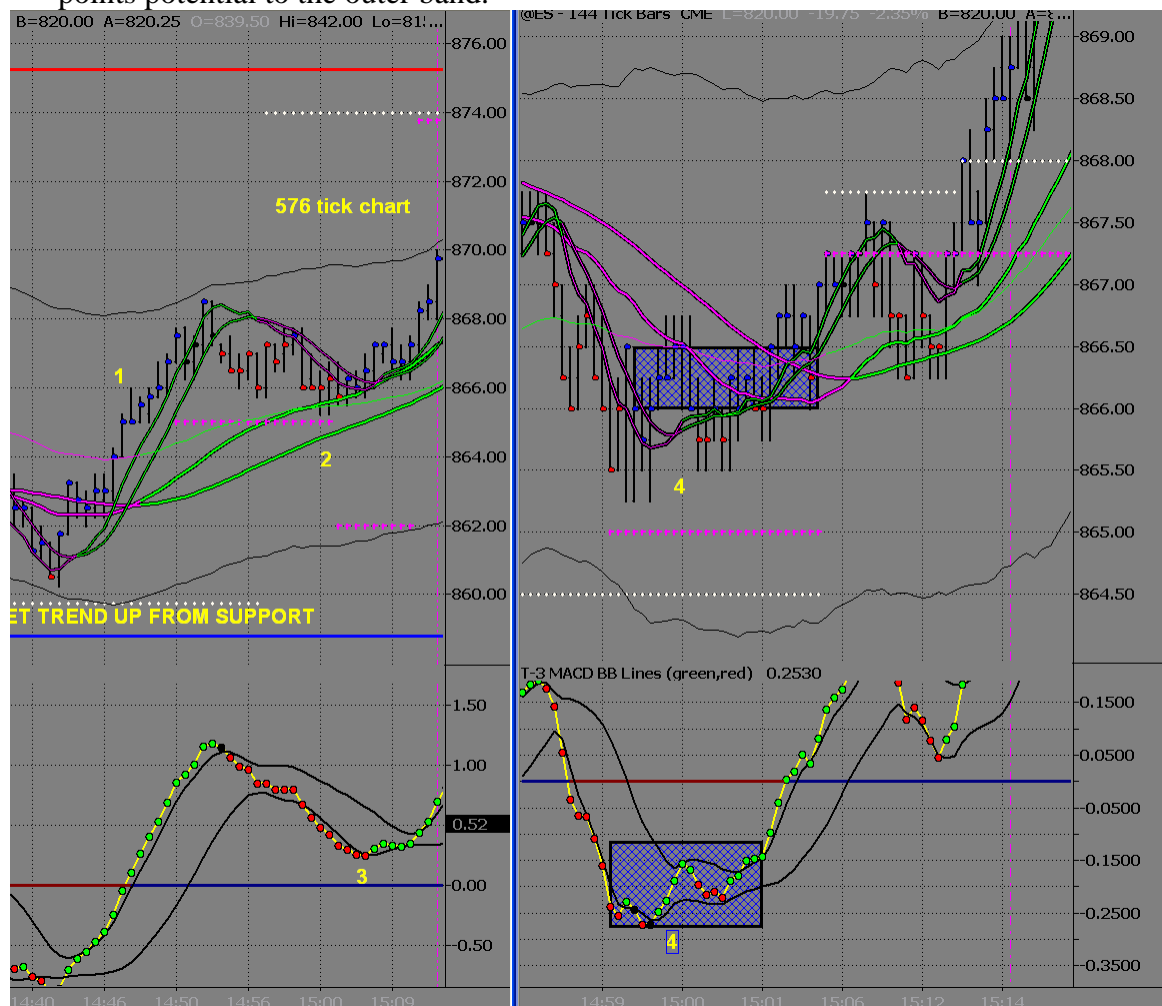




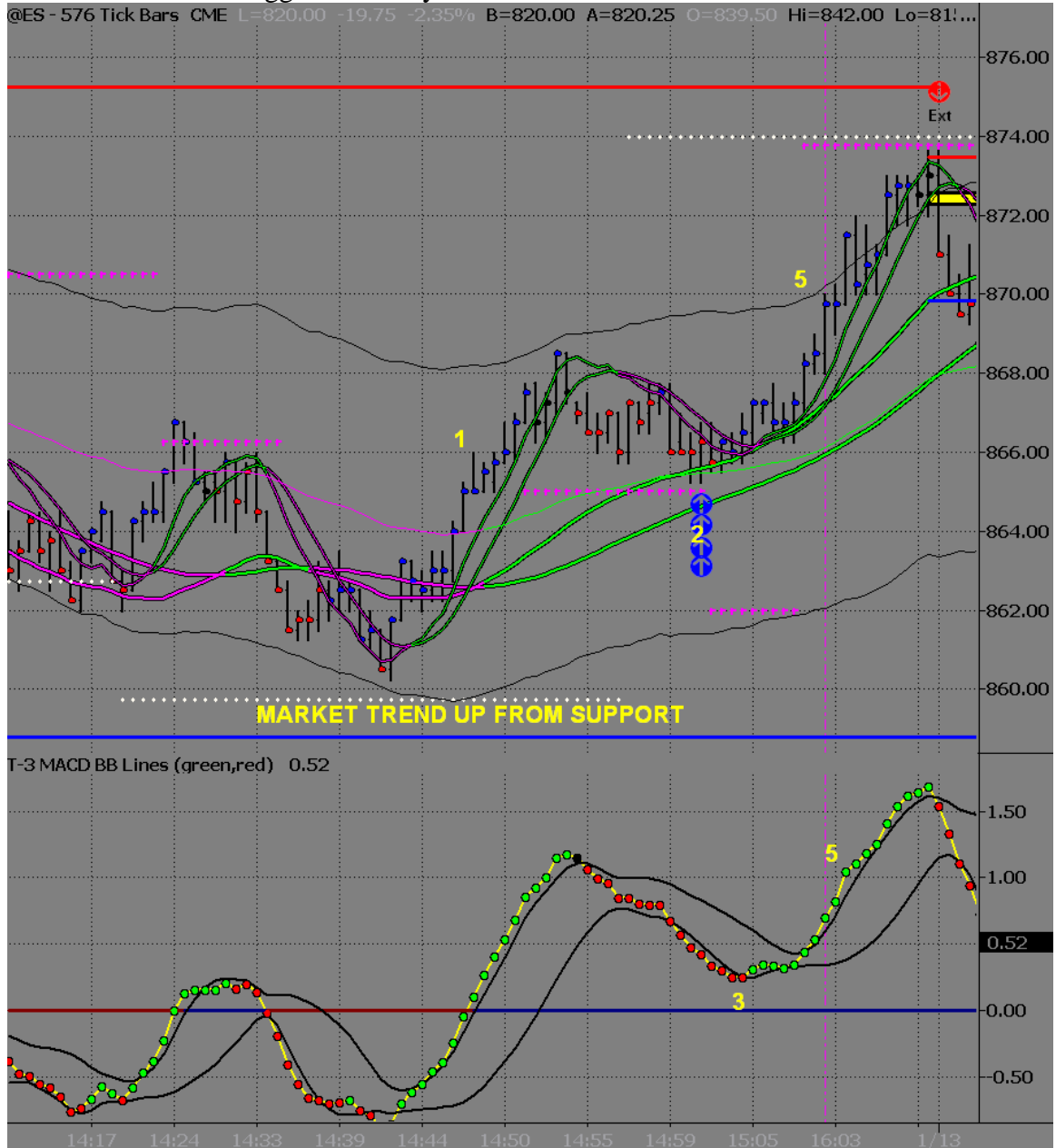
So to finish this trade setup thoughts, knowing where the “best” areas are is essential. Knowing the strength of the macd bb lines during the retracement is essential and getting in as quickly as possible at the most profitable area will make you a better trader.

The second type of trend trade that I would like to discuss is when you have the area of mid band and large triggers that are crossed in your direction and have the Macd BB lines unable to reach the zero line.

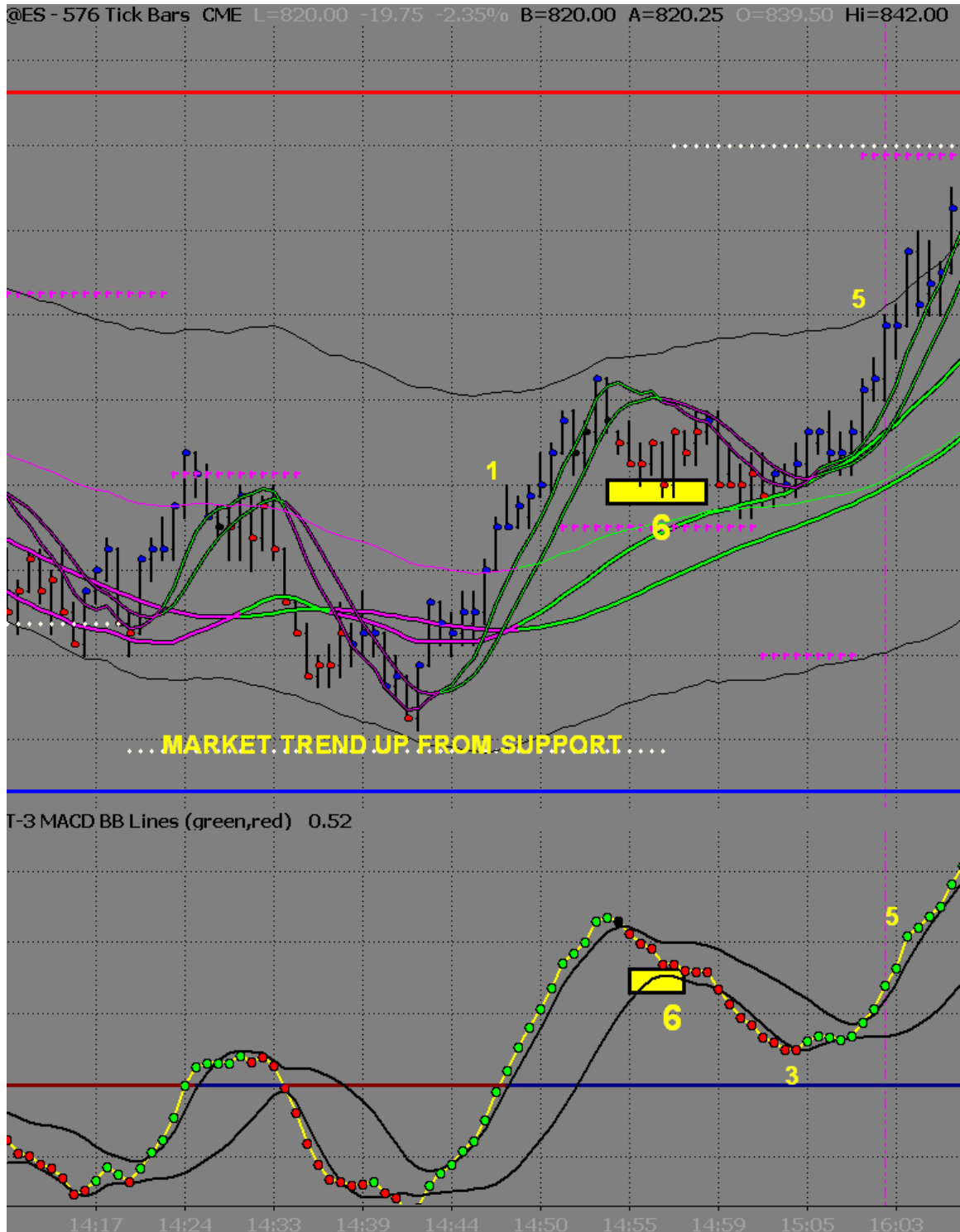
1. You will see that the market is trending up from Fibonacci Support areas and the Macd BB lines are strong to the upside and well above the zero line.
2. You “reach” the area of the mid band and the Large Triggers which are wide and spread out to the upside
3. As you reach your area you notice that your macd bb lines are in a trend down but do not have enough strength to reach the zero line. You also notice that the “SPACE” between the dots has diminished and the macd bb lines are losing some momentum to the downside giving you further indication that this area may hold.
4. With this area that is anticipated to hold you will also use your 144-tick chart to help you fine-tune your entry to reduce risk and maximize profit. Notice that the macd bb lines on the 144 starts up and your small triggers on the 144 start to roll. This is the .50 window that you are looking at for your entry. 866.00-866.25 being an “optimal” fill. This would put your risk at 1-1.25 points for a minimum of 4 points potential to the outer band.



5. You will then again use your macd bb lines to help guide you to the next target area, which ends up being around the 873.50 area and ultimately exiting after the close below the trigger lines on your 576 tick chart.



6. Where most traders will get into trouble with this type of trade is not waiting for the areas to get reached before analyzing the macd bb lines. Usually this is a result of impatience and manufacturing a trade in your head from the lower Bollinger Bands of the macd bb lines.

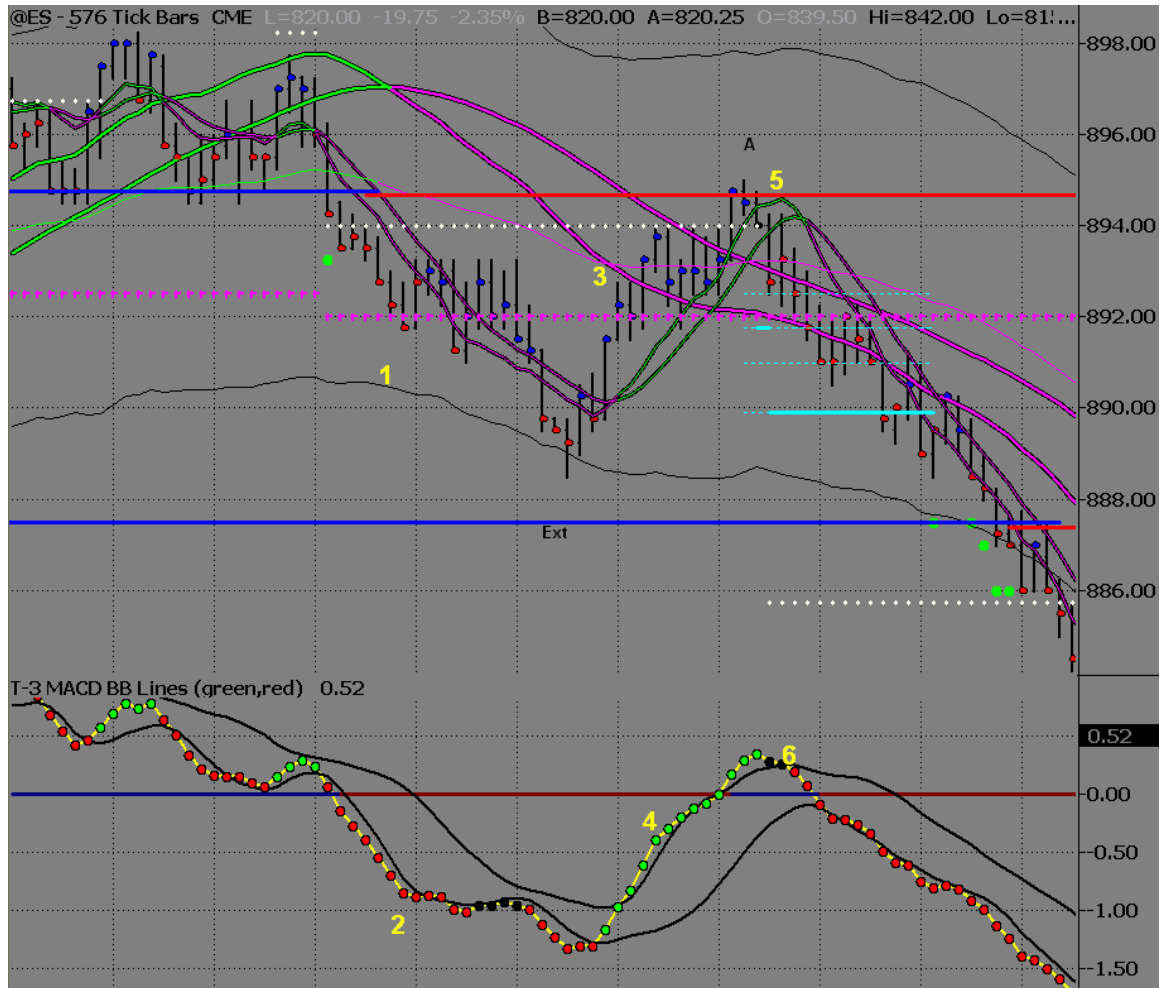




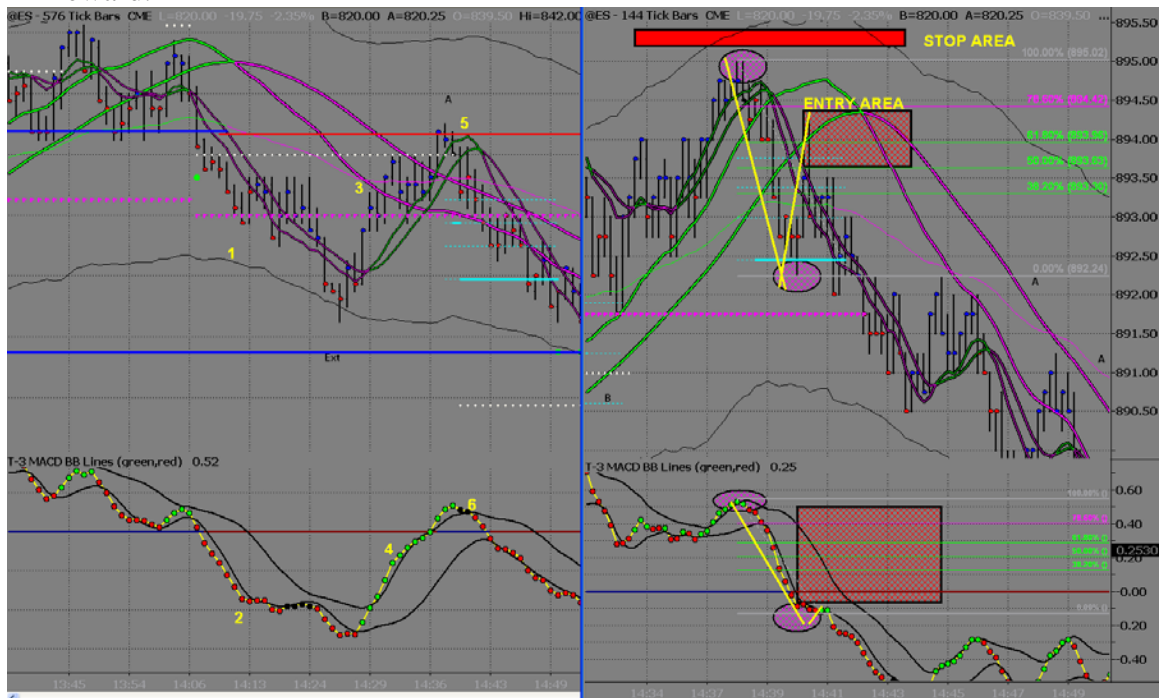
Probably one of the tougher trend trades is when you have macd bb lines that are strong into and maybe slightly exceeding the zero line.

When you run into this situation it is vital to pay attention to your large trigger line angle and spacing and your key Fibonacci support or resistances.

1. You will see that the market has made a strong move through your Fibonacci support and turned it into resistance.
2. Your macd bb lines have made a strong move through the zero line.
3. You start to pull back to your “area” for a potential sell
4. You notice that the macd bb lines are moving with momentum outside the Bollinger band towards the zero line. This tells you that you must wait for higher areas.
5. You will notice you have reached your HIGHEST area, which is the Fibonacci resistance. The fact that your large triggers are still very wide and pointing straight down will allow you to still take a shot at this short.
6. You must WAIT for the market to turn and the macd bb lines to turn PRIOR TO ENTRY.

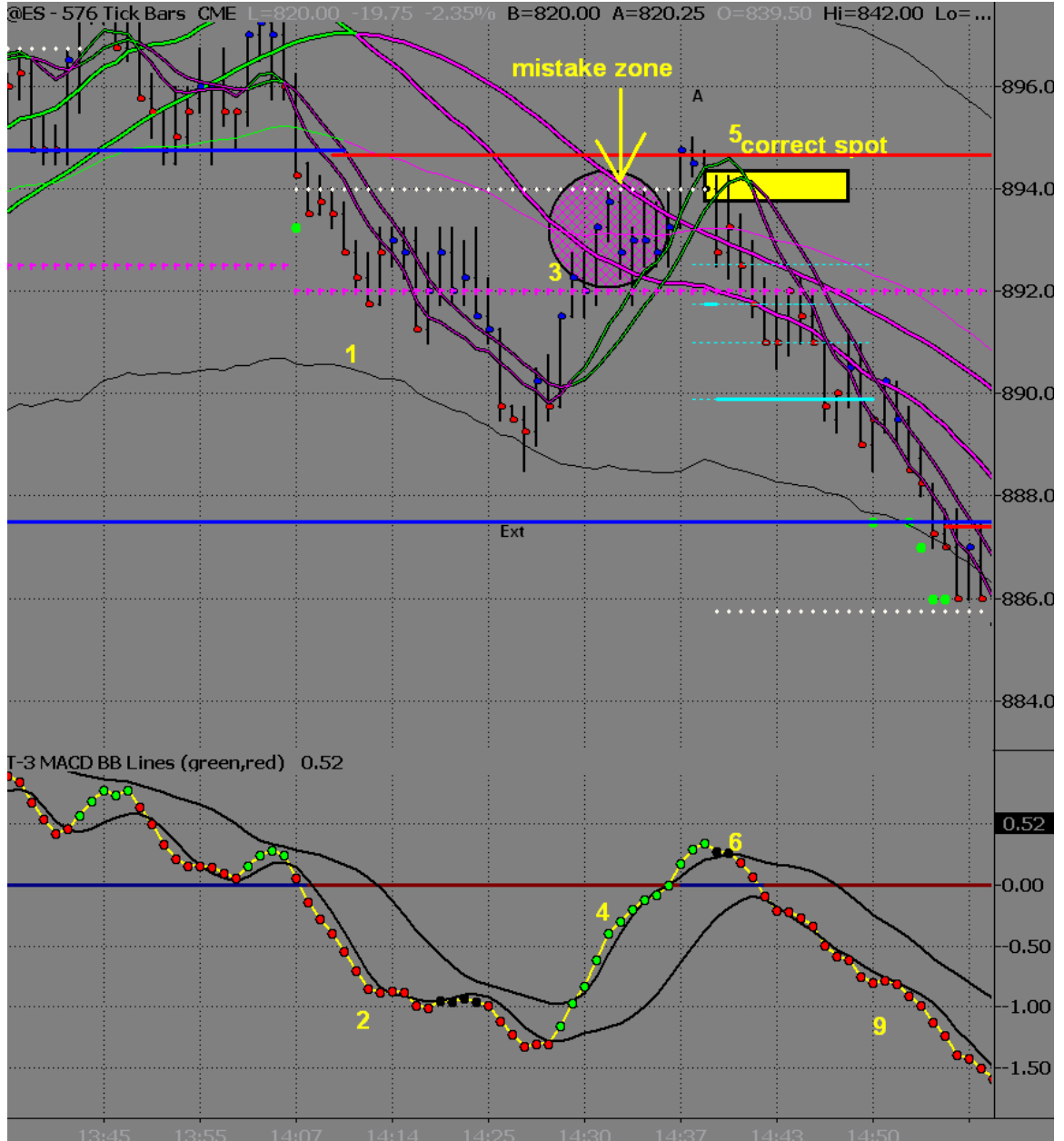


7. With the strength and momentum that took you to the highest levels you will expect a bounce after the first close below the small triggers on the 576. This bounce may be as little at 38% or as much as 100%. You will enter as close to the top as you can when you pull back towards the 576 small trigger lines.
8. I have marked up what is the 144-tick chart at this “pullback” to the trigger line area. If you will notice the market almost makes a 78% retracement. At the same time the macd bb lines on the 144-tick chart make almost no retracement. The 894.00 area is your least amount of risk (approx. 1.5 points) and most amount of reward.



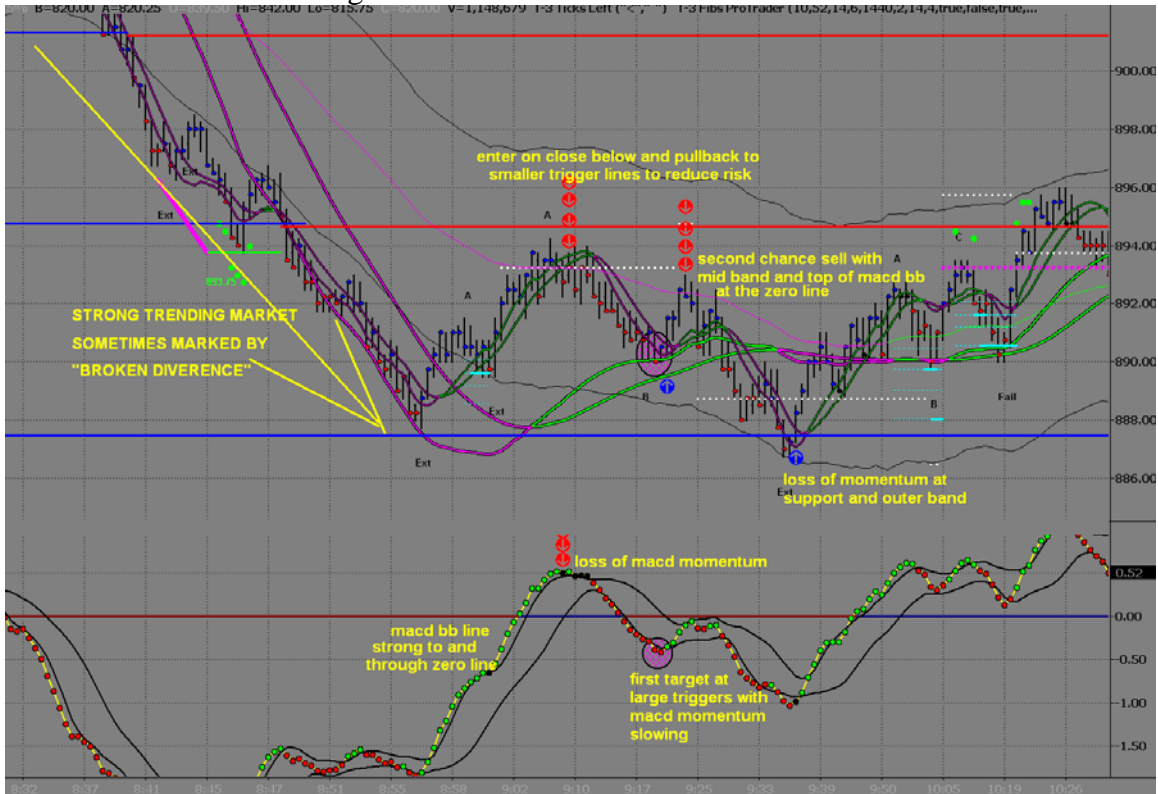
9. Again you will use the macd bb lines to judge the strength of the market and your likelihood of reaching your initial targets. The reward potential on this trend trade to the 576 outer bands and Fibonacci area was almost 7 points giving you over a 4:1 risk reward ratio initially.
10. Ultimately this trade loses momentum after bouncing off of the 884.50 price giving you the actual potential of almost 8-9 points.

The common mistake with this trade is made when newer traders try to sell the area without waiting for the momentum to slow down. This will result in a stop out of your trade and may keep you from taking the proper trade once momentum has slowed.



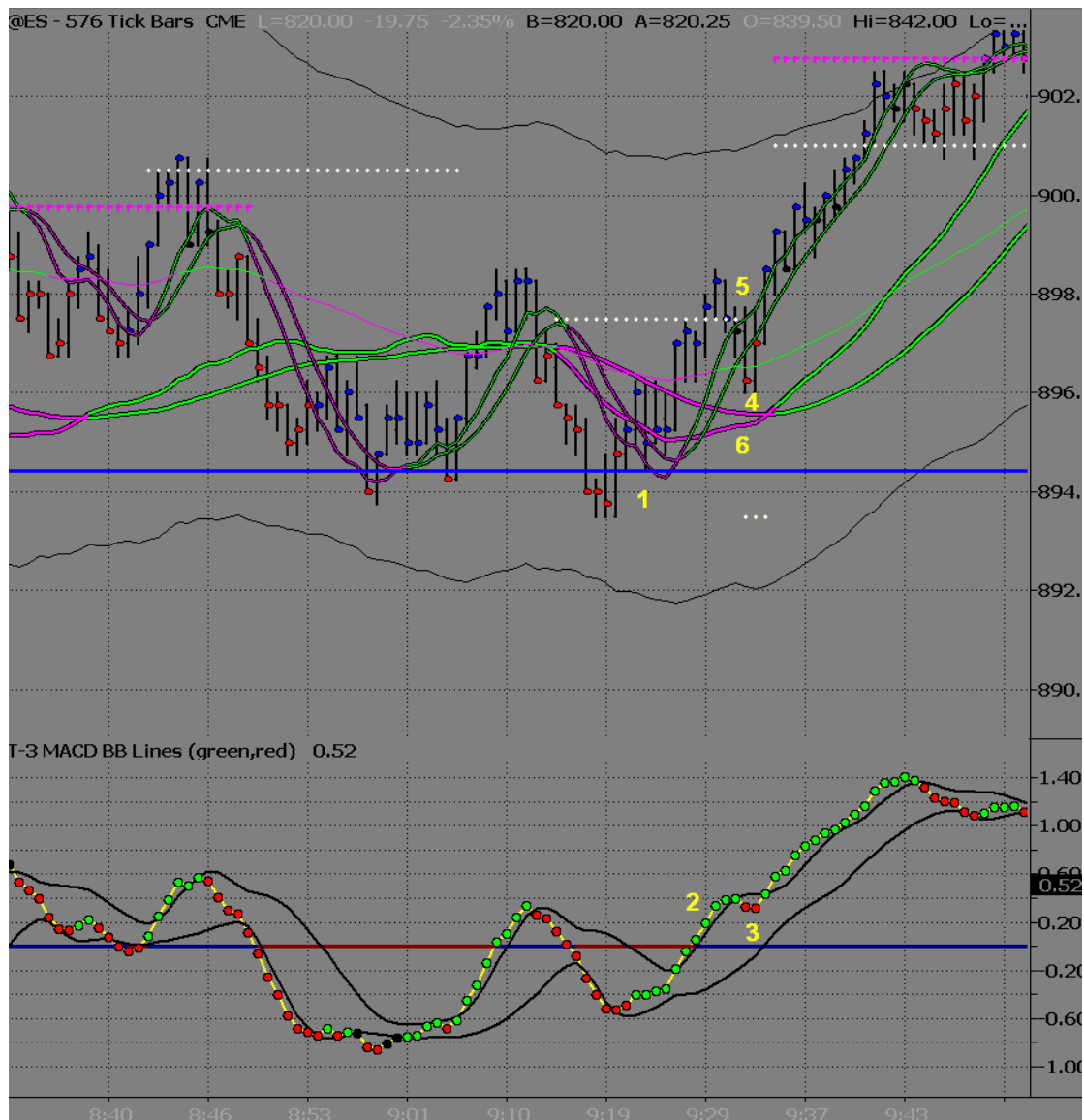
One more nuance that gets discussed a lot of the time is “broken divergence”. This is nothing more than a **STRONG TRENDING MARKET**. In all cases of a strong trending market you must still adhere to the rules for the macd bb lines as discussed above. In this example you will see that we are **CLEARLY** in a strong down trend and we are **WELL ABOVE** our large trigger lines that have rolled to the upside. Because of the prior strong trend and broken divergence, you will see that **ONLY** after the macd bb lines roll do you get an opportunity for a trend trade short.

The second trend trade short happens after a strong move down on the macd bb lines and a weak retracement to the top Bollinger band of the macd bb lines which you will hear referred to as a **Bollinger band trend trade**.

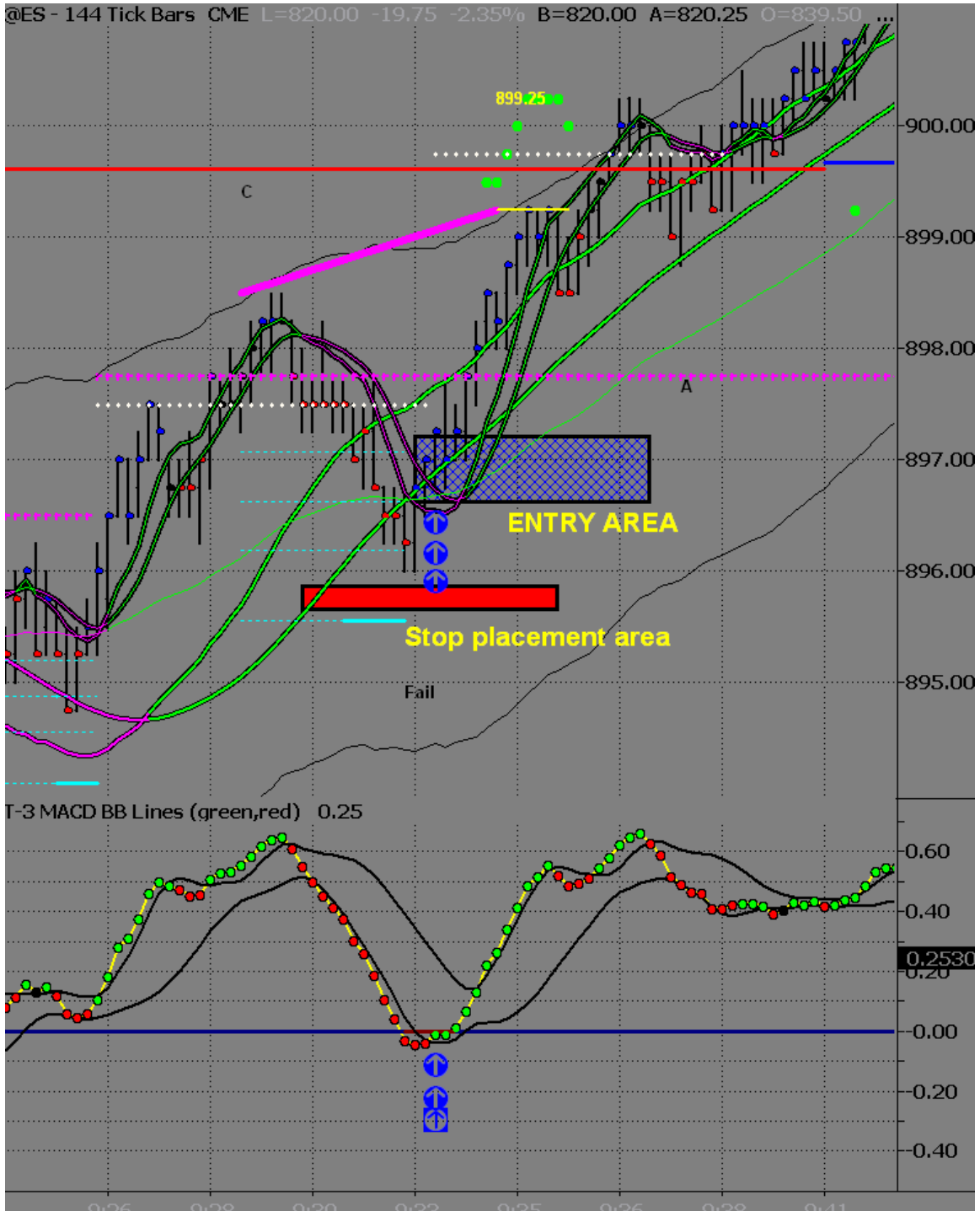


Now let's discuss Fib Momentum Trades. First you must recognize conditions that must be present per the rules in order to take these types of trades and second you must know when you have a higher expectation of winning these trades.

1. This trade **MUST** be started when coming from a Fibonacci area. As you can see here we have a blue line of support.
2. Your macd bb lines must make a strong move off of the support line
3. During your retracement in price you **MUST** have a strong retracement divergence.
4. The pullback will generally be to a fib line, mid band or the large triggers and in some cases small triggers. They key will be repetition in historical marking of these trades.
5. During the pullback it is very important that the small trigger lines do not roll back over and lose all momentum. Some turning is acceptable but not much.



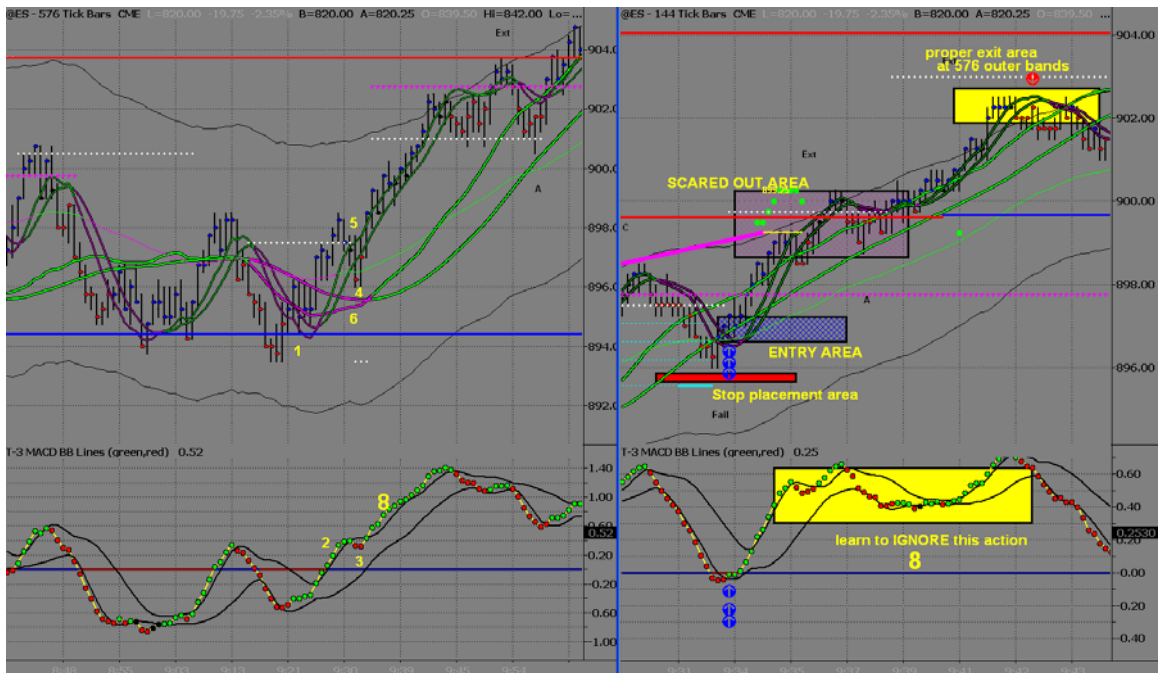
6. Once you have reached the pullback area you may then use the 144-tick chart to help you fine tune your entry by using close above small triggers and a loss of momentum on your macd bb lines.
7. Notice that this 144-tick entry area for the fib momentum trade on the 576 looks very much like a trend trade as discussed earlier and the same rules can be applied.





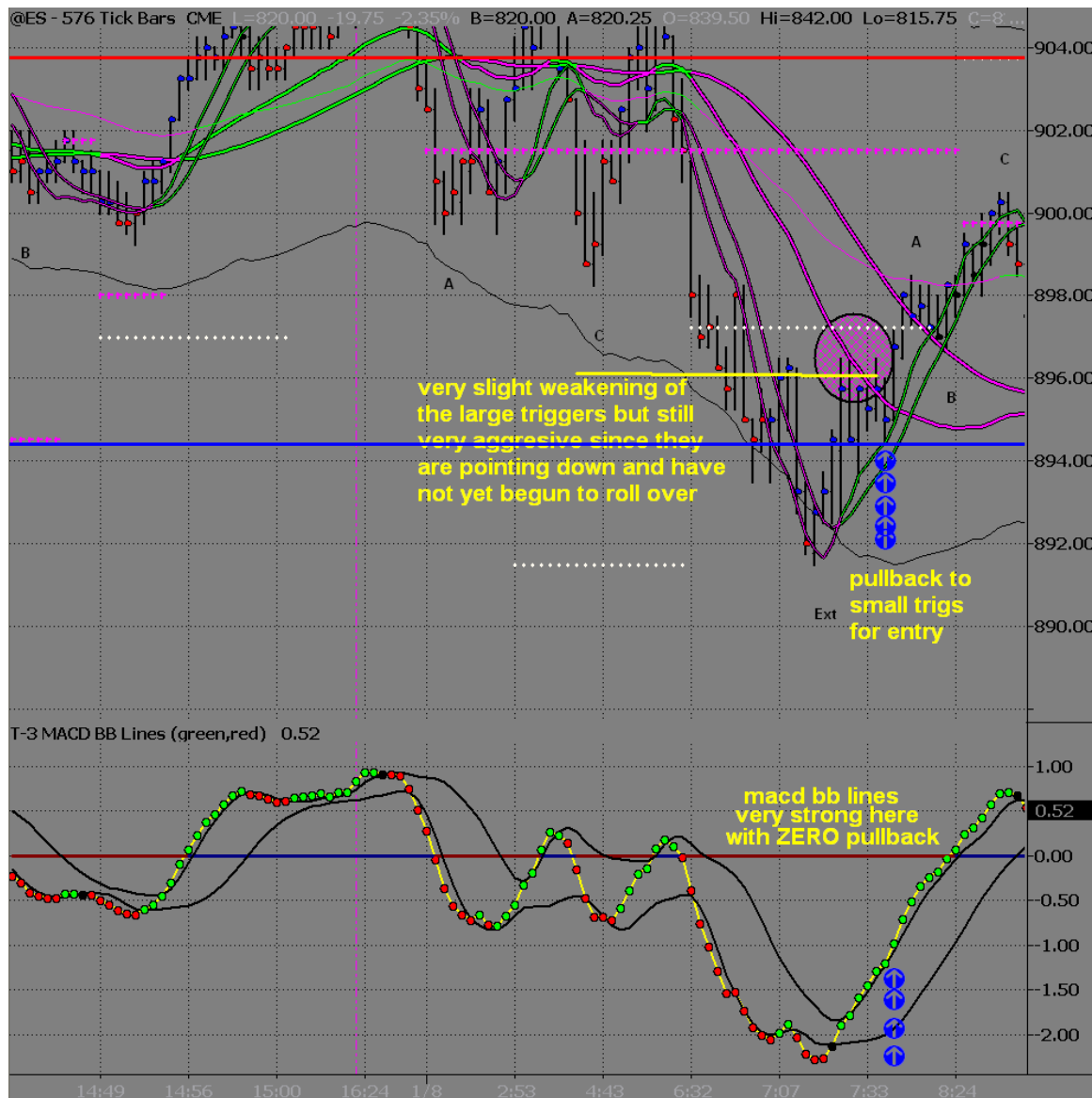
The common mistake that most traders will make once they have gotten into this trade is they will lose site of the strength of the macd bb lines on the larger chart and focus on the 144-tick chart and allow it to scare them out of the trade prior to reaching the higher timeframe targets.

8. Notice the macd bb line strength on the 576, this will allow you to remain in your trade all the way to the target area of the outer band or Fibonacci area. The result of using your indicators on the larger charts dictate your entry and exit points in this case would have given you the potential of at least 3 more points. If you add this to your totals on a consistent basis you will have used the software to it's fullest potential.



Fib Momentum trades that do not have the large triggers favoring the trade by pinching or rolling are taken by many more experienced users of the T-3. Per the rules this trade fits but is generally not recommended for new traders to the T-3 and should only be done with experience.

I will show you one such trade. Typically these trades will be taken by more experienced users if there is a higher timeframe reason why this setup will work in combination with ZERO MACD BB LINE RETRACEMENT during the pullback. Also the small triggers will never slow down during this price pullback as well. AGAIN... not for novice traders, the more experience you have marking up historical charts and seeing when this will work and when it will not is key in your success on this type of setup.





The last thing I would like to cover is the process of marking up your historical charts. I have said in the room that you should mark up at least 1000 historical trades prior to even thinking about using a simulator like Ninja Trader or the Tradestation Matrix.

The main reason this is important is to build experience. Screen time and experience when you ONLY watch this hotcomm room and today's charts is VERY SLOW and not the most effective use of your time. Let's face it, you only get one day of education when you are in here listening.

To maximize your screen time and shorten your learning curve marking up historical trades is a must.

There are few steps you want to take when learning the T-3.

1. Attend the 101 and 202 sessions and review all study materials including videos.
2. Spent a couple of days in the Pro's room so you can see how others are using their charts and posting what they are doing.
3. Make sure you spend time in a group or private session with an educator to make sure you are marking up your charts properly. If you mark up 1000 of the wrong trades you are not any closer to success than when you started.
4. At first you can mark up charts by "cheating" and seeing the next wave of price action. This is vital to make sure you are doing the correct trades.
5. Then you will do a "bar by bar" analysis with yourself. Starting the chart at the beginning of the day and slowly moving it forward one bar at a time and marking your trades as you see them happen.
6. It is very important that you ask questions. Shyness or the fear of looking silly should not stop you from your ultimate goal of being a successful trader. We are here to help all you must do is ask.
7. Once you have properly marked up at least 1000 trades and are able to prove to yourself that you can see the market "semi-live" on a bar by bar basis, and then you are ready to take your knowledge to the market.
8. This is when you will simulate the live market and build your confidence and expose any weaknesses you have in reading the indicators.
9. Again if you are not doing well on simulator then you need to ask questions, schedule a group or private session and know what you should be doing.
10. Once you have successfully simulated at least 250 trades with a winning % above 50% and can consistently make points every week in the market you are then finally ready to start trading one contract.
11. Start with one no matter what your account size. Let your winnings work and only add contracts with winnings from the market.

This is a lot of work, and will take some time, maybe as much as 6 months, but you will be 6 months older in 6 months anyway, you might as well be able to make the kind of living from trading that you desire.

Thank you for your time and I wish you the best with your trading.

John Novak – Developer T-3 Fibs ProTrader

